



CONSIGNOR GUIDE

EVERYTHING YOU NEED TO KNOW

(in baby steps)

Spring & Summer Consignment Sale

February 7-February 12, 2020

SCHEDULE SUMMARY

Thursday, Jan. 23 & Friday, Jan. 24: Drop & Dash Days

Saturday, Jan. 25-Monday, Jan. 27 & Saturday, Feb. 1: Receiving/Drop off Days

Thursday, Feb. 6: Consignor Priority Night (no children or strollers allowed that night. Babies strapped to parent OK)

- 6:00pm: Consignors
- 7:00pm: Guest Passes & Paid Priority Night Passes
- 7:30pm: Military ID Passes

Friday, Feb. 7: Store opens to the public, 9am-6pm. Sale runs Friday, Feb. 7-Wednesday, Feb. 12

Monday, Feb 10: ½ Price Consignor Priority Night (children & strollers are allowed)

- 6:30pm: Consignors
- 7:00pm - Guest Passes & Military ID passes

Tuesday, Feb. 11 & Wednesday, Feb. 12: ½ Price Sale Days, 9am-6pm

Wednesday, Feb. 12: Last day of the sale

Friday, Feb. 14: Pick Up Day, 8am-3pm

Friday, Feb. 14: "Everything in a Bag for \$5" sale for charity, 4pm-6pm

HOW TO BECOME A CONSIGNOR

To become a consignor, you must register at our website,
www.childrensclothingexchange.com

- Please understand the consignor agreement: Consignors keep 65% of their total sales, less a \$10 consignor fee that is paid via Paypal when you register. You will earn 70% of your total sales if you refer two new consignors. Make sure to let us know who you referred. Those using Drop & Dash will earn 50% of their total sales, and pay the \$10 consignor fee as well as a \$10 Drop & Dash fee.
- Click on the [Consign](#) tab on the [homepage](#)
 - New consignors click on the "[I am a new consignor](#)" button
 - Returning consignors click on the "I am consigning again" button.
- Returning consignors will log in with their consignor number and password, new consignors will be assigned a consignor number once they have filled out their registration information. This will be your permanent consignor number.
- Drop & Dash consignors must also register for the sale (But do not need to make a drop off appointment.)
- To complete registration, select a drop-off appointment. This will be the day that you bring your items into the store. You may bring items to drop off more than once. You do NOT have to make an appointment for additional drop offs.

GATHER THE ITEMS YOU WANT TO SELL

- Sales are season specific. February sale is spring & summer items, September sale is fall & winter items
- Here are links to what is allowed and not allowed at the sale:
 - [Children](#)
 - [Women](#)
 - [Housewares](#)
- We will not accept any items with stains, rips, tears, holes, missing buttons, a foul smell, or outdated. All items must have all their necessary parts. Items will be inspected at drop off.

Check the [CPSC Recalls webpage](#) and/or [We Make It Safer Simply Check](#) to ensure none of the products you are selling have been recalled.

PRICING YOUR ITEMS

We recommend pricing items at 1/3 of the retail price if they are in excellent condition, and at 1/4 original price if in good condition. Price them to sell!

Price infant clothes LOW. We get so many baby clothes that shoppers can afford to be picky. Bring only your best & price them competitively.

Shoes should be priced 10 - 30% of retail value. Only bring your very best shoes. No scuffed toes or worn soles.

Furniture, equipment, and toys - 20 - 50% of retail value, depending on condition and current popularity.

TAG YOUR ITEMS

You can enter inventory from a phone, tablet, or computer.

Login to our software.

- Click on “Consignor” & “I am consigning again” This will take you to the consignor homepage
- From the Activities Menu, click on “work with consigned inventory”
- Here you will enter the description, gender, size, type (category of item), price in whole dollar increments.
- Please enter a detailed description in case the tag falls off the item. This does happen, and a detailed description helps our volunteers locate the item and reapply the tag. For example, instead of “book”, put in the title of the book. Instead of “dress”, put in the brand and color/pattern.

Printing Tags

- All tags must be printed on cardstock.
- From the Activities Menu, click on Print Tags
- You can choose to print all cards or just print the ones that have not been printed.

Applying The Tag To The Item

For clothing, attach tag vertically on right shoulder (when facing the garment) with a SAFETY PIN or using a TAGGING GUN.

If using a Tagging Gun, please insert gun in seam or label. The tagging gun creates a bigger hole, so place it somewhere discreet

Pants must be hung front facing, not hung on the crease or folded over. If using a regular hanger and not a pant hanger with clips, please pin on the upper part of the hanger ONLY.

Clothing sets can either be hung on an outfit hanger, or two separate hangers. If using two hangers, rubberband the hangers together.

NO straight pins or tiny safety pins. Amazon has good prices on safety pins.



Shoes

Tie shoes together with string or zip tie through the laces, straps or holes of shoes. Punch a hole in the tag & thread it through the string or zip tie also. Shoes that cannot be zip tied (loafers, flats) should be rubberbanded together & the tag safety pinned to the rubber band. Do NOT tape tag to shoes. Do not bring shoes in shoe box or plastic bag.

Toys & Books

If toy has several parts, strongly secure them together. Use zip ties, storage bags wrapped with clear packing tape to attach items together. Items not securely attached are highly likely to become separated during the sale.

Be careful using tape (especially packing tape), when removing it, it can tear paper to which it is attached.

THE MORE YOU TELL, THE MORE YOU SELL

Tell everyone you know about the event. Part of what makes our event great is the personal advertising by consignors. That's why the saying is true, "the more you tell, the more you sell!" One of the best ways to spread the word is engage with our Facebook Page and Instagram account by sharing posts and inviting people to the event.

DROP OFF/RECEIVING DAYS

- Bring all clothes separated by size and gender. Please allow 10-20 minutes for drop-off.
- ALL clothes (other than junior sizes) MUST have a number size (2T, 24 mo, 6, etc.). Even if the label tag has a letter size (S,M, L, etc.), put a number size on your tag. Whatever number size corresponds most closely with the letter size on the garment
- All clothing items and shoes will be inspected. Once approved, our volunteers will put them out.
- All other types of items have specific drop off areas. You will be shown where to put those items

SHOPPING CONSIGNOR PRIORITY NIGHT

Cash and credit cards only.

Everyone must have their priority night pass to enter the sale. Consignor passes have a number on them. In order to not have a crush at the door, consignors are let in by the number on their ticket. The entry process for consignors takes approx. 5 minutes.

For consignors, Priority Night begins at 6 PM on Thursday. People holding a Guest pass or a paid Consignor night pass are allowed in at 7pm. Those with a current military ID may come in at 7:30pm

During Priority Night, no children or strollers are allowed. Infants strapped to their parent are allowed.

Those purchasing large items must find one of our volunteers working in the large item areas and show them the item desired. The volunteer will pull the tag, write your name & cell number both on the tag and on a sold tag, which they will attach to the item. The volunteer will hold onto the item's tag until you are ready to check out. Once you are ready, you will retrieve the tag from the volunteer, and pay for it. The cashier will stamp the tag as paid, and you will then go back to the large item volunteer, show that you've paid for the item, and then you may take it home.

There will be help at the sale to carry larger items.

PICK UP DAY

- Pick-up is from 8 AM – 3 PM on Friday
- Check in at the front counter to receive your check. A volunteer will then show you where your unsold items are. Any items you do not want can be left in the store, and will become part of our charity bag sale.
- **All items left after 3pm will become part of the “Everything in a Bag for \$5” sale.** This is a charity sale with 100% of the profits going to a local children's charity.
- If you cannot come to pick up day, you may send a representative, friend, family member, etc., to pick up your check and items for you. Please let us know by writing a note or sending a text or email.
- All checks not picked up that day will be put in the mail the following Monday

WANT TO SHOP BEFORE ANYONE ELSE?

We couldn't exist without volunteers. We need help before, during and after the sale.

- Workers get to shop before anyone else; they shop during the day of Consignor Priority Night.
- Those who work 8 hours get to shop from 11am-2pm, those who work 12 hours shop from 10am-2pm, and those who work 16 hours get to shop

from 9am-2pm. Want to work more than that? We'll wave your \$10 consignor's fee.

- Workers usually work in 4 hour shifts, but we can set up your hours however you need. We have weekday, weekend and night shifts available.
- Anyone interested in volunteering should contact Heidi Pruett. She arranges all the volunteer schedules.

CONTACT US

- Heidi Pruett 334-328-0038 / heidi@childrensclothingexchange.com
- Anne Tippett 334-462-2591/anne@childrensclothingexchange.com